

# **Advertising Links**

### **General Sites**

- Adforum news, books, ads, and information about agencies.
- ChangingMinds.org
- Information Sources for Advertising (University of Pennsylvania Library)

## **Advertising Associations and Research Centers**

- Advertising Educational Foundation
- Advertising Research Foundation
- American Academy of Advertising (AAA): An organization of advertising scholars and professionals with an interest in advertising practice and education
- American Advertising Federation
- American Association of Advertising Agencies
- Association of National Advertisers
- Canadian Advertising Research Center
- Center for Media Research
- Institute of Practitioners in Advertising (UK)
- World Advertising Research Center

# **Magazines**

- AdAge.com by Advertising Age, the magazine
- AdCritic.com
- Admap
- Adweek

## **Journals**

- Journal of Advertising (University of Memphis)
- Journal of Advertising Research (Cambridge University)
- International Journal of Advertising

## **Awards in Advertising**

- <u>ADDY Awards</u> Sponsored by the American Advertising Federation (AAF), the ADDY® Awards honor excellence in advertising. The competition begins with the 210 AAF member clubs. Local winners proceed to 14 regional competitions, and those winners proceed to the national finals. Starting in 2004, entries were accepted from entrants outside the United States
- Art Directors Annual Web Award Competition Internet marketing, advertising, PR and design
  professionals who want to improve the quality of advertising, marketing and promotion used to
  attract visitors to corporate websites.

- IPA Effectiveness Awards. Awards for UK ad campaigns began in 1980. As of the 2002 Awards, there were 765 case histories.
- <u>Cannes Lions</u> The International Advertising Festival (Cannes) is located in London. During the Festival week, participants see around 5,000 commercials, 3,500 outdoor ads, 6,000 print ads, 1,200 websites, 900 online ads, 800 media solutions and 1,200 direct marketing entries.
- <u>Clio Awards</u> International advertising awards for TV, Print, Outdoor, Radio, Integrated Campaign, Innovative Media, Design, Internet, Content & Contact, and Student work.
- <u>EFFIE Awards</u> The New York American Marketing Association introduced the EFFIE Awards in 1968. It is a national award to recognize creative achievement in meeting advertising objectives.
- Fiap Hosted in Argentina, the Festival Iberoamericano de Publicidad was created in 1969. It includes Graphics, Radio, Television, Movie, Audiovisual production techniques, Internet/Website, and Media Innovation.
- The One Show Annual festival with many categories.
- Web Marketing Association's Web Award Internet marketing, advertising, PR and design
  professionals who want to improve the quality of advertising, marketing and promotion used to
  attract visitors to corporate websites.

## Commentary

Dr. Max Sutherland, marketing psychologist and columnist

## Humor

"How to win arguments, as it were" by Dave Barry

# Career sources

- College Internship Directory (Career Resources)
- Job Fair (Advertising Careers)
- American Association of Advertising Agencies Career Center

# **Major Advertising Agencies**

- Bartle Bogle Hegarty New York
- BBDO New York
- Butler Shine & Stern Sausalito
- Crispin Porter + Bogusky Miami
- DDB New York
- Dentsu Tokyo
- Fallon Minneapolis
- Goodby, Silverstein & Partners San Francisco
- <u>Grey Worldwide</u> New York
- GSD&M Austin
- <u>J. Walter Thompson</u> New York
- <u>Lowe</u> New York
- McCann-Erickson New York
- McKinney & Silver Raleigh
- Ogilvy & Mather New York
- Saatchi & Saatchi New York
- TBWA/Chiat/Day Los Angeles

- <u>Team One Advertising</u> El Segundo, CA
- The Creative Group Menlo Park
- Young & Rubicam New York

## **Advertising Research Firms**

### • Aeffect, Inc.

 Aeffect employs research methods helping firms identify, segment, and understand their customers and prospects, develop communications strategies, and both measure and maximize the effectiveness of advertising and interactive communications

#### Beta Research Corp.

 Consumer, business-to-business, media, executive, medical surveys using mail, telephone, online, mall, in-person interviewing, focus groups, IDI's, telephone focus group. In-house data processing/statistical analysis/WATS.

### Copernicus Marketing Consulting and Research

 Consumer and B2B consulting, research, and modeling tools to help develop, plan, and implement marketing strategies.

#### Erdos & Morgan, Inc.

 Full-service marketing and media research company experienced in national and multinational, proprietary and published research for corporate, association, advertising agency, and media clients.

## • Field Research Corporation

 Full service marketing and public opinion research firm. Custom-designed national and international surveys. Major study areas: health services, public policy, financial industries, consumer products, telecommunications, utilities, petroleum, media, litigation support and high tech.

#### • Gallup & Robinson, Inc.

Real world, forced <u>exposure</u>, and on-line <u>copy testing</u> designs in all media. Validated measures with solid B2C and B2B norms. Experience in concept testing, tracking, claims substantiation, integrated communications assessment, spokespersons and sponsorship evaluation.

#### Greenfield Consulting Group

Services B2C and B2B marketers globally across all product and service categories. 17
moderators/consultants have more than a decade of senior-level, corporate/agency
strategic and tactical marketing experience. Uses qualitative methodologies, including
focus groups, ethnography, Web-enabled techniques, and usability testing.

#### Ipsos

 Offers survey-based services - guided by industry experts and bolstered by analytics and methodologies - in advertising, customer loyalty, marketing, media and public affairs research, as well as forecasting, modeling and consulting.

#### Marketing Information Systems International

 Full-service market research firm with expertise in consumer package goods, pharmaceuticals and financial studies for international and domestic clients. In house field and processing departments ensure quality and on-time performance for personal, online and CATI/WATS studies.

#### Marketing Probe International-Research Group

 Worldwide research for marketing decision makers. All phases of qualitative and quantitative research including focus groups, in-depths, telephone, mail, online, field and tab, statistical analysis, customer satisfaction, computer graphics, coordinate surveys throughout North America, Europe, Latin America, Africa and Asia.

#### MarketVision Research

 Full-service marketing research firm established in 1982. Integrates qualitative and quantitative research techniques to provide clients with actionable market insights.

#### Millward Brown, Inc.

 Custom research services support marketing decisions from communications assessment and media evaluation to brand performance monitoring and marketing accountability. Conducts annual syndicated IntelliQuest CIMS studies for those in the technology industry.

#### MSW Research

Uses an integrated suite of tools designed for each stage of advertising development.

#### Palshaw Measurement, Inc.

Brand equity/market satisfaction studies, benchmarks, qualitative and quantitative norm-based/diagnostic copy research and campaign effectiveness tracking in medical/pharmaceutical, consumer, corporate and B2B markets.

#### • Perception Research Services International

 Packaging/point-of-sale marketing, print and outdoor advertising, logos/brand Identity, direct marketing, web site design/usability. PRS conducts over 500 custom studies annually, often using PRS Eye-Tracking to document brand visibility and viewing patterns.

#### PreTesting Group

 Pretests and tracks finished and rough TV commercials, print ads, radio commercials, web sites, direct mail, F.S.I.'s, and packaging in both the 'real world' and simulators for second-by-second zapping, recall and eye movement tracking of TV/print/packaging.

#### RIVA Market Research

 Qualitative market research that takes a project from research design, through fielding, research and analysis. Provides clients with focus groups, as well as ethnographic research

#### Rockhopper Research

 Provide clients with access to top research professionals. Uses a broad scope of research technologies.

### Roslow Research Group

 Marketing and broadcast research. Experience with consumer, radio, television, Internet and cable research. Quantitative and qualitative, consulting or full-service research.
 Special expertise in Hispanic marketing.

## • Russell Research, Inc.

 Provide complete quantitative and qualitative research services with specialties in food and beverages, household products, personal products, B2B, medical, telecommunications, and finance.

#### • STARS, Inc.

 Internet/web-based and traditional interviewing. Web-based reporting tool with the ability to view data real-time. Questionnaire design, database management, data editing, data entry, and online coding. Cross-tabulations.

#### • Target Research Group, Inc.

 Expertise in advertising, concept, product, package testing, tracking, as well as survey research for food, personal care, other CPG companies, financial services, and publishing industries. Advertising evaluation of TV and print advertising for impact, persuasion, and communication. Database available for comparison.

## • TechWise Research, Inc.

 Specializes in web-based quantitative market research: ad testing, concept testing, conjoint analysis, pricing, segmentation, and employee/customer satisfaction.

#### TNS

Providing market measurement, analysis and insight through operating companies in 70 countries.

#### USA/DIRECT, Inc.

Serves the manufacturing, advertising, direct marketing & public relations industries.
 Brand development/tracking, customer satisfaction tracking. Predicts impact of market changes (new product introductions, effect of competitive entries, pricing shifts, etc.).

## • <u>W5</u>

Qualitative and quantitative marketing research worldwide for the CPG, financial services, health care, technology and travel industries, in addition to their respective advertising

agencies. Research specialties include attitude and usage, copy testing, ethnography, new product development, positioning, segmentation and tracking.

• - See more at: http://www.advertisingprinciples.com/#sthash.D69w9FgL.dpuf